

## Message Text

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PAGE 01 DUSSEL 01016 01 OF 02 280727Z  
ACTION EUR-12

INFO OCT-01 EB-08 ISO-00 /021 W  
-----062040 280841Z /14

P R 280700Z JUN 78  
FM AMCONSUL DUSSELDORF  
TO USDOC WASHDC PRIORITY  
INFO AMEMBASSY BONN  
AMEMBASSY THE HAGUE  
AMEMBASSY VIENNA  
AMCONSUL BREMEN  
AMCONSUL FRANKFURT  
AMCONSUL HAMBURG  
AMCONSUL MUNICH  
AMCONSUL STUTTGART  
SECSTATE WASHDC 3570

UNCLAS SECTION 1 OF 2 DUSSELDORF 1016

FOR USDOC JIM NADER, FBP, ROOM 2322

E.O. 11652: NA  
TAGS: BEXP BRTA  
SUBJ: FOREIGN BUYER PROGRAM: VISIT OF GERMAN BUSINESS GROUP  
TO NAT'L HOUSEWARES SHOW, CHICAGO, JULY 10-13, 1978

REF: A. USDOC 11310 B. DUSSELDORF 0883 (NOTAL  
C. DUSSELDORF 0890 (NOTAL) D. POST'S LETTER OF JUNE 5 TO DOLPH  
ZAPFEL (NOTAL)

1. POST PUZZLED BY CONTENTS REF A. THE USDOC  
MESSAGE STATES ZAPFEL HAVING DIFFICULTY DECIPHERING  
NAMES CONTAINED IN DUESSELDORF 0883 (REF B). HOWEVER,  
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LATTER TELEGRAM CONTAINED ONLY ONE NAME, THAT  
OF CONGEN FSL, BERNHARD CLERMONT, WHO WILL ACCOMPANY  
GROUP.  
PRESUME USDOC HAD IN MIND DUSSELDORF 0890 (REF C).

2. REF C DID TRANSMIT NAMES OF PARTICIPANTS IN FOLLOWING  
FORMAT VIA DUSSELDORF 0890 (REF C):

A. FIRST COLUMN: NAME OF TRAVELER

NAME OF FIRM

ADDRESS

TEL. NO. (WHERE APPLICABLE)

TELEX NO. (WHERE APPLICABLE)

B. SECOND COLUMN: DESCRIPTION OF FIRM'S ACTIVITIES.

C. THIRD COLUMN: REASON FOR VISITING HOUSEWARES FAIR.

3. LIST OF PARTICIPANTS IS HEREWITH REPEATED IN FOLLOWING  
FORMAT:

A. NAME (FIRST NAME THEN LAST)

B. FIRM

C. ADDRESS

D. CITY AND ZIP CODE

E. FIRM'S BUSINESS

4. (1)

A. MR. ZOERG MARTIN

B. WIGO GOTTLOB WIDMAN & SOEHNE

C. ALLEENSTR. 13

D. 7220 VILLINGEN SCHWENNIGEN

E. MFR., IMP, DISTR., OF ELEC. HOUSEHOLD APPLIANCES

(2) A. MR. OLAV CHRISTIANSEN

MR. PETER MUELLER

MR. WERNER FREITAG

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B. STEBA ELEKTROGERAETE GMBH & CO. KG

C. POINSTR. 2

D. 8602 STRULLENDORF

E. MFR., DISTR, OF ELEC. APPLIANCES

(3) A. MR. ALBERT LINKE

B. GOTTFRIED SCHMALFUSS KG

C. POSTFACH 4126

D. 5014 KERPEN TUERNICH

E. MFR., IMP., DISTR., OF FRAGRANCE KEROSENE

(4) MR. & MRS. CLAUD VOIGT

B. CONACORD WERNER VOIGT KG

C. SEILERWEG 10

D. 4780 LIPPSTADT

E. MFR., IMP., DISTR., OF HOUSEWARES AND GARDEN ACCESSORIES

(5) A. MR. HORST PULFRISCH

MR. JOACHIM WILLAND

B. KRECK-EDELSTAHL GMBH

C. ZUM NEULAND 12

D. 6342 HAIGER 13 - WEIDENBACH

E. MFR., IMP., DISTR. OF KITCHEN AND TABLEWARE

(6) MR. & MRS. G. CLOER  
B. CASPAR CLOER GMBH  
C. BURGSTR. 14-23  
D. 5760 ARNSBERG 1  
E. MFR., DISTR., OF ELEC. APPLIANCES

(7) A. MR. WALTER MEINL  
B. MAX RICHTER KG  
C. RHEINSTR. 37  
D. 6107 MUEHLTAL 1  
E. MFR., OF PLASTIC HOUSEWARES; IMP. AND  
DISTR., OF RELATED LINES  
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(8) A. MRS. MARIA JONKE  
DR. ERHARD VON LUETGENDORF-GYLLENSTORM  
B. MARIA JONKE  
C. REICHENHALLER STR. 47  
D. 8228 FREILASSINGIDE. IMP., DISTR., EXP. OF HOUSEWARES

(9) A. MR. WILHEM TAFT  
B. EMKA MODERNE KUECHENTECHNIK GMBH  
C. POSTFACH 7  
D. 7444 BEUREN  
E. MFR., IMP., EXP., DISTR. OF ELEC. APPLIANCES

(10) A. MR. GERHARD MEZ  
MR. WILLI SAUER  
B. MEZ TECHNIK, GEORG MEZ KG  
C. POSTFACH 5023  
HECHINGEN STR. 11  
D. 7410 REUTLINGEN 2 -GOENNINGEN  
E. MFR., DISTR. OF GARDEN ITEMS

(11) A. MR. W. T. BERLIN  
B. PETRA-3)3(548; PETER HOHLFELDT GMBH & CO  
C. AM ALTEN SPORTPLATZ  
D. 8872 BURGAU - UNTERKNOERGINGEN  
E. MFR., DISTR., OF ELEC. HOUSEHOLD APPLIANCES

(12) A. MR. K. P. HEINEMEYER  
B. EXPORT METALL INDUSTRIE GMBH  
C. POSTFACH 180 HEINRICHSTHALER STR.  
D. 5778 MESCHEDE 6 - HEINRICHSTHAL  
E. MFR., DISTR., OF PRESSURE COOKERS

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(13) A. MR. KLAUS MAHNKE  
MR. KARL-HEINZ HANS  
B. SCHULTE & TATENHORST GMBH & CO  
C. POSTFACH 011606 STEINESHOFFWEG 2  
D. 4330 MUELHEIM/TUHR  
E. DISTR., AGENT OF HOUSEWARES

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ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----062474 280842Z /12

P R 280700Z JUN 78  
FM AMCONSUL DUSSELDORF  
TO USDOC WASHDC PRIORITY  
INFO AMEMBASSY BONN  
AMEMBASSY THE HAGUE  
AMEMBASSY VIENNA  
AMCONSUL BREMEN  
AMCONSUL FRANKFURT  
AMCONSUL HAMBURG  
AMCONSUL MUNICH  
AMCONSUL STUTTGART  
SECSTATE WASHDC 3571

UNCLAS SECTION 2 OF 2 DUESSELDORF 1016

(14) A. MR. HELMUT HULLER  
MR. THOMAS AUERWSALD  
B. HULLER TRADING CO  
C. HAUPTSTR. 37  
D. 7612 FISCHERBACH  
E. IMP., DISTR., OF HAND TOOLS AND CONSUMER GOODS

(15) MR. SEBASTIAN FACKELMAN  
MR. ALEXANDER FACKELMAN  
B. SEBASTIAN FACKELMAN FABRIK FUER MODERNEN HAUSBEDARF  
C. NUERNBERGER STR.  
D. 8562 HERSBRUCK R.P.

E. MFR., DISTR., OF NOVELTY HOUSEWARES

(16) A. MR. BERNHARD PLUTKA  
B. KAUTT & BUX KG  
C. INDUSTRIESTR. 25  
D. 7000 STUTTGART 80 - VAIHINGEN  
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E. MFR., DISTR. OF ELEC. SWITCHES, PLUGS ETC.

(17) A. MRS. RENATE ERN  
B. ROBERT ERN  
C. KOELNER STR 26  
D. 5090 LEVERKUESN 3  
E. WHOLESALE, RETAILER OF HOUSEWARES AND GIFT ARTICLES

(18) A. MR. D. SCHUELKE  
B. GEBR. SCHULTE  
C. POSTFACH 1460 AM DUEMPEL  
D. 5768 SUNDERN 1  
E. MFR., IMP., DISTR. OF METAL HOUSEWARES

(19) A. MR. BERNHARD BIRGDEN  
B. FLYMO GMBH  
C. HOLSTENSTR 115  
D. 2000 HAMBURG 50  
E. MFR., DISTR., OF LAWN MOWERS AND GARDEN ITEMS

(20) A. MR. RAINER BRAUN  
B. GEBR. CRAMER METALLWARENFABRIK  
C. POSTFACH 166  
D. 5750 MENDEN 1  
E. MFR., DISTR., IMP. OF GAS AND ELECTRICAL COOKING  
EQUIPMENT AND KITCHEN FURNITURE

(21) A. MR. GERNHARD CLERMONT  
B. AMERICAN CONSULATE GENERAL, DUESSELDORF  
C. CECILIEN ALLEE 5  
D. 4000 DUESSELDORF 30  
E. U.S. GOVERNMENT

5. TWO INDIVIDUALS HAVE JOINED OUR GROUP SINCE POST TRANS-  
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MITTED NAMES VIA DUESSELDORF 0890:

A. MISS UTE KICHERER

B. FAKIR WERK  
C. BAHNHOFSTR 13  
D. 7130 MUEHLACKER  
E. MFR., DISTR., OF CLEANING AND HEATING EQUIPMENT

A. MR. MANFRED STILLER  
B. FA. MANURBA - PLASTIK  
C. MOOSSTR 75  
D. 7600 BAMBERG  
E. MFR., DISTR. OF PLASTIC PRODUCTS

6. IN ITS LETTER OF JUNE 5TH TO MR. ZAPFEL, POST HAD REQUESTED THAT AN ADDITIONAL 16 GERMAN BUSINESSMEN BE PRE-REGISTERED, ALTHOUGH THEY HAD ELECTED TO MAKE THEIR OWN TRAVEL ARRANGEMENTS. SOME OF THESE INDIVIDUALS HAVE DECIDED NOT TO ATTEND AND OTHERS HAVE DECIDED TO HANDLE THEIR OWN REGISTRATION. HOWEVER, THE POST REQUESTS PRE-REGISTRATION FOR FOUR INDIVIDUALS WHO WILL TRAVEL SEPERATELY:

(1) A. MR. KARL LOHR  
DR. TRAUOGOTT MALYAN  
B. RITTERWERK GMBH  
C. AUG ESTERSTR 1  
D. 8000 MUENCHEN 60  
E. HOUSEHOLD APPLIANCES

(2) A. MR. K. R. VOEGELE  
B. EKZ EINKAUFSZENTRALE  
C. NA  
D. 6200 WIESBADEN  
E. BUYERS CO-OPERATIVE

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(3) MR. ARNO LEHMAN  
B. WILLY LEHMAN GARTENGERAETE  
C. NA  
D. 2000 NORDERSTEDT NR. HAMBURG  
E. GARDEN APPLIANCES

6. POST APPRECIATES MR. ZAPFEL'S CONCERN OVER POSSIBLE MISHANDLING OF REGISTRATION DOCUMENTS BY HOTEL. HOWEVER, IN THE INTEREST OF TIME AND CONVENIENCE, POST REQUESTS THAT ALL TICKETS, BADGES AND REGISTRATION DOCUMENTS FOR INDIVIDUALS LISTED IN THIS TELEGRAM (INCLUDING 4 TRAVELLING SEPARATELY) BE PACKAGED AND MARKED FOR MR. BERNHARD CLERMONT AND FORWARDED TO BLACKSTONE HOTEL.

7. POST HAS RECEIVED EXHIBITOR LISTS, SENT BY MR. ZAPFEL IN JUNE. WE APPRECIATE HIS COOPERATION IN FORWARDING A SECOND PACKAGE OF LISTS AS WELL AS DISSEMINATION OF PRESS RELEASES TO TRADE PUBLICATIONS.

8. PLEASE PASS CONTENTS OF TELEGRAM TO MR. ZAPFEL'S OFFICE ASAP. POST WILL CONTACT HIM BY TELEPHONE TO ASSURE ALL IS IN ORDER FOR PREREGISTRATION OF FBP VISITORS.DUX

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## Message Attributes

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**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Copy:** SINGLE  
**Draft Date:** 28 jun 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
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**Errors:** N/A  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
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**Review Markings:**  
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